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RTTUZYUW RUADFBA0024 0770916-UUUU--RUTLAAB.

ZNR GUUUU ZZA ZYN

R 1779152 MAR 76

FM FBIS TOKYD

TO RUADEBA/FBIS OKINAWA

RUHHFBA/FBIS BANGKOK

RUTLAAB/FBIS WASHDO

FBTK

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UNCLAS WA RUAD

7846 249 768

TK391 '

STAT

STATUS REPORT ON PRESS CONTRACTS! PTI ADVISES IT WISHES TO
RENEW CONTRACT; WITH INCREASE OF TWENTYFIVE PERCENT. I TOOK POSITION
MOST INCREASE WE CAN TOLERATE IS FIFTEEN PERCENT; TO GUIDE WE IN
FUTURE NEGOTIATIONS WOULD COMPROMISE AT TWENTY PERCENT BE ACCEPTABLE?
KYODO HAS NOTIFIED BUREAU ITS SERVICE WOULD INCREASE TEN PERCENT;
OTHER EMBASSY USERS HAVE ALREADY CONCURRED IN THIS INCREASE; WHICH IS
WERY REASONABLE. UNLESS ADVISED OTHERWISE I WILL ALSO CONCUR.

NO WORD YET FROM OTHER PRESS SERVICES: 17/0918Z MAR

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RTTUZYUW RUTLAAAØ555 Ø512125-UUUU--RUADFBA RUAOFBA RUHHFBA.

ZNR UUUUU ZZH ZYN

R 2Ø2124Z FEB 76

FM FBIS WASHDC

TO RUADFBA/FBIS TOKYO JAPAN

RUAOFBA/FBIS OKINAWA JAPAN

RUHHFBA/FBIS BANGKOK THAILAND

FBWA

BT

REF TK361 ON CONTRACT RENEWALS:

- 1. YOU ARE AUTHORIZED TO RENEW CONTRACTS FOR PTI/SAMACHAR, HAPTONG, CNA, AND KYODO RTT. BECAUSE FISCAL YEAR WILL SHIFT TO OCTOBER THIS YEAR, WE WOULD PREFER CONTRACTS COVER 15-MONTH PERIOD THIS TIME. IF THIS NOT POSSIBLE, WILL ACCEPT 3-MONTH EXTENSION OF CURRENT CONTRACT WITH STRAIGHT 1-YEAR RENEWAL BEGINNING 1 OCTOBER. IF THIS PRESENTS PROBLEMS, WILL DEFER TO YOUR JUDGMENT.
- 2. INFLATIONARY INCREASE OF 15 PERCENT ACCEPTABLE, BUT WE WOULD PREFER TO HOLD IT TO 10 IF POSSIBLE.
- 3. PTI/SAMACHAR NEGOTIATIONS MAY PRESENT PROBLEMS DUE TO RECENT NATIONALIZATION. SAMACHAR REP MAY BE UNWILLING OR UNABLE TO CONTINUE DOING BUSINESS WITH FBIS. ON OUR PART, SAMACHAR, AS GOVERNMENT-CONTROLLED NEWS AGENCY, MAY NO LONGER REQUIRE A CONTRACT FOR CONTINUED FBIS COVERAGE. REGRET WE HAVE TO SEND YOU IN COLD ON THIS ONE, BUT WE JUST DO NOT HAVE SUFFICIENT INFORMATION ON SAMACHAR STRUCTURE TO PROVIDE MORE PRECISE GUIDELINES. PLEASE KEEP US POSTED ON SAMACHAR DEALINGS. 20/2127Z FEB

BT

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RTTUZFOY RUADF840831 0980001 RUAD-UUUU--RUTLAAB,

ALTURAUN RUNDEBADBS1. 0500001 NUUUUNARUTLAAB.

ZNR UUUUU ZZW ZYN

R' 1996882' PES: 76

PM PRIS TOKYS JAPAN

TO FRIS HASHIC

FETK

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NACE AT MATERIAL

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7K361

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CONTRACTS WILLIAS UP FOR RENEWAL 30 JUNE 1976 FOR PTI; MARDONG THAT AND KYDDO RTT SERVICES, IF CONTRACTS ARE TO BE RENEROTIATED. PLEASE PROVIDE AUTHORIZATION AND ANY INDICATIONS CONCERNING MOUNT OF INDREASES WE CAN TOLERATE; 19/06022 FEB

**B**Ţ

40831:

KAODO

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